

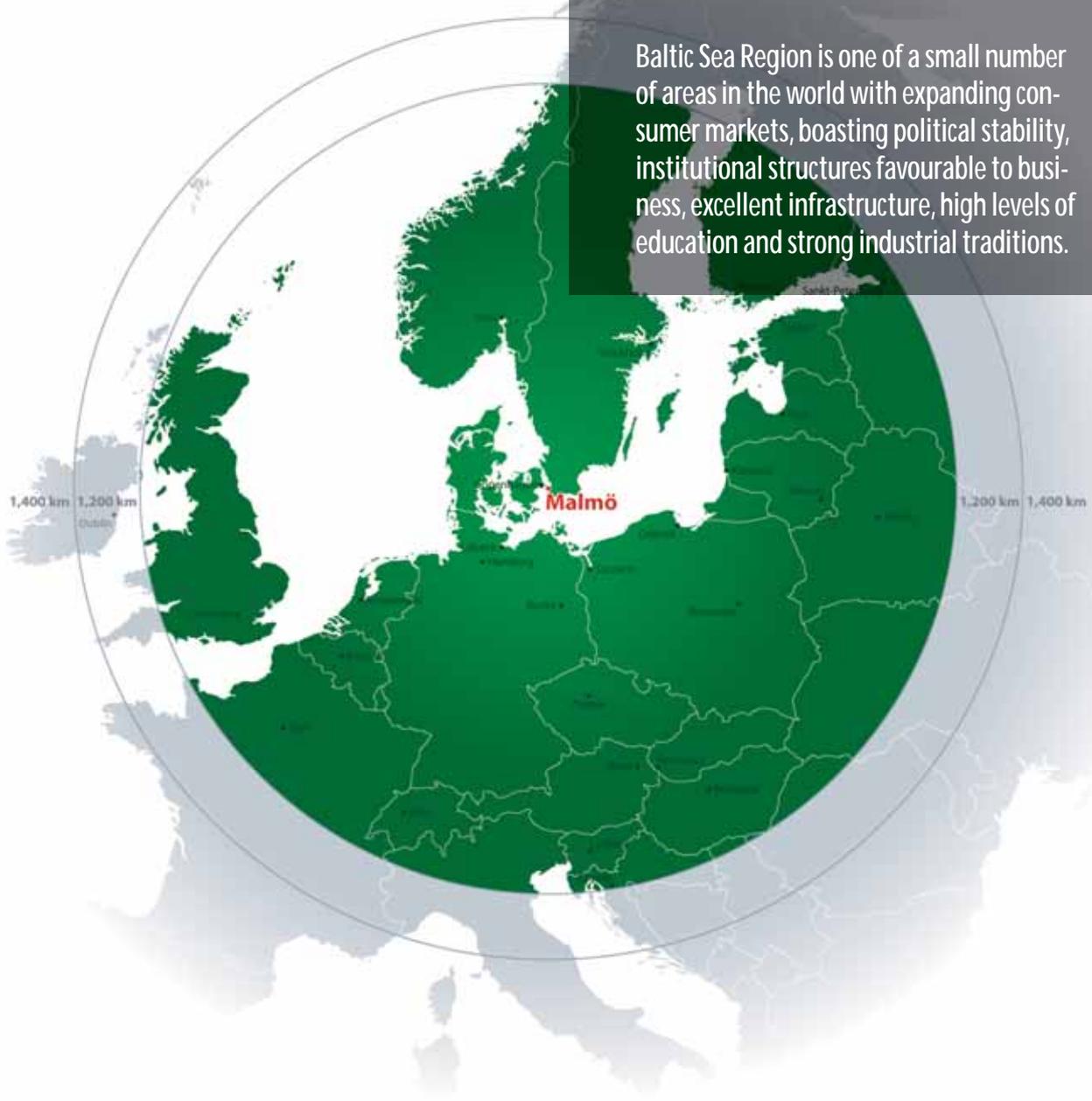


Prime location, tailor made logistics – and that's just the beginning!

Malmö Industrial Park is the Northern Europe's attractive new business location. The industrial park in Malmö, Sweden, is the ideal choice for international companies in manufacturing, processing or logistics – companies that want the best possible geographical location, but also tailor made logistics solutions for all types of transportation. On the threshold to the Baltic Sea Region, establishment here makes it easy to distribute goods to markets in Scandinavia, northern Germany, Poland and western Russia.



Baltic Sea Region is one of a small number of areas in the world with expanding consumer markets, boasting political stability, institutional structures favourable to business, excellent infrastructure, high levels of education and strong industrial traditions.



Easy access to expanding markets

- **100 million consumers in an expanding market.**
- **Malmö – a modern and vibrant European city.**
- **Easy access to workforce.**
- **Competitive operational costs.**
- **Full service port.**
- **Leader in intermodal logistics solutions.**

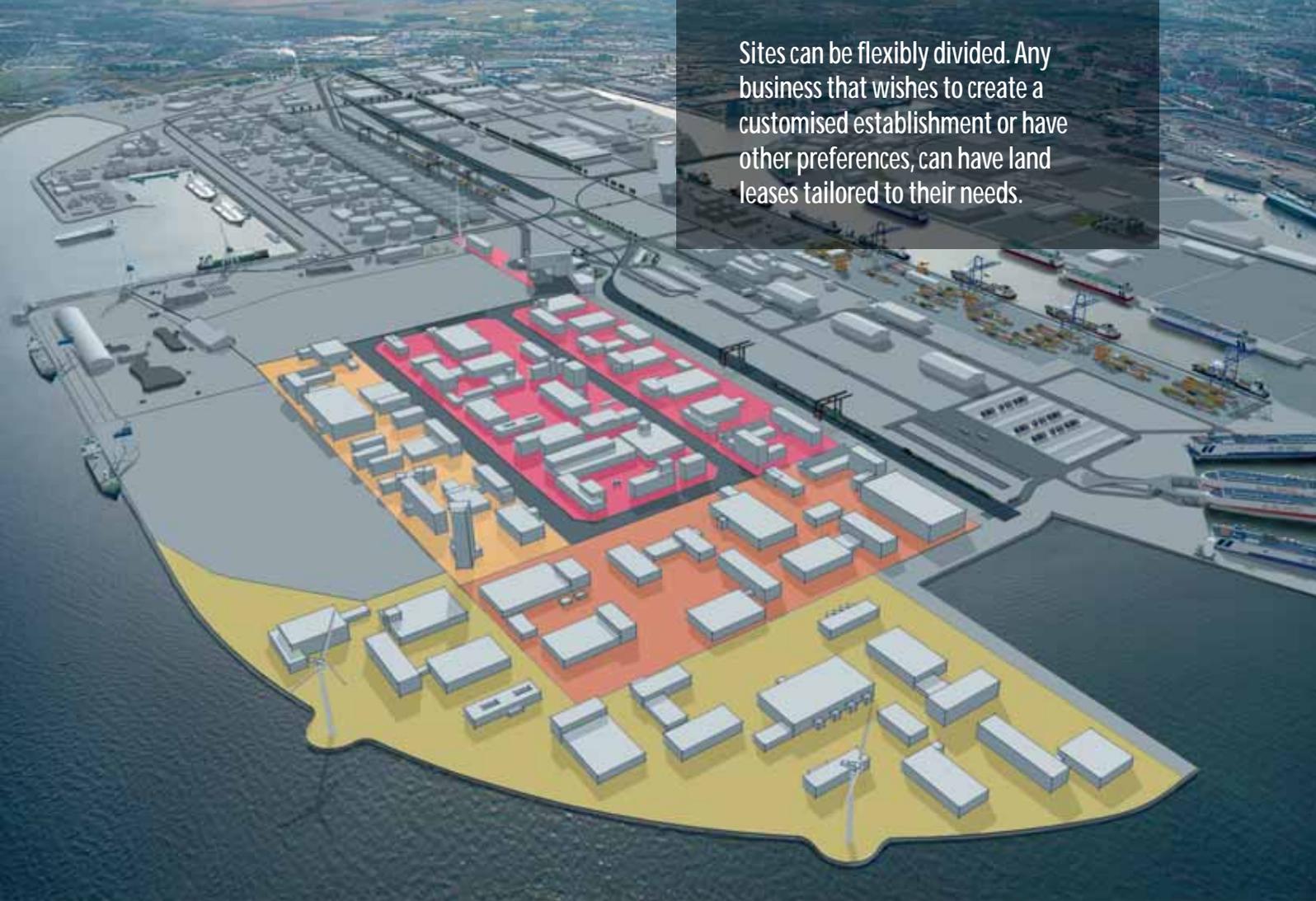
Malmö Industrial Park located in Sweden's third largest city, situated in close proximity to continental Europe and at the gateway to the Baltic Sea Region – one of the busiest trading routes in the world, accounting for some 15% of global sea traffic.

Malmö is a modern, vibrant and inventive European city dedicated to establishing strong and sustainable growth. It offers easy access to workforce, competitive operational costs and a well-developed infrastructure.

The main business sectors are private services, retail and wholesale operations, logistics, manufacturing and construction, as well as renowned companies in the fields of biotechnology, medicine and IT.

Directly adjacent to the business park, a full service port offers transport and logistics services to all types of ships. Copenhagen Malmö Port (CMP) operates the port and is a logistics hub for international companies and a leader in intermodal logistics solutions, handling freight from ships, trains and lorries in a single location. The industrial park is also close to Copenhagen's major international airport, Kastrup, the obvious first choice for air freight in the region.





Sites can be flexibly divided. Any business that wishes to create a customised establishment or have other preferences, can have land leases tailored to their needs.

Industrial plots – flexible and centrally located

Malmö Industrial Park offers companies access to quayside land, modern freight terminals and intermodal transport solutions.

When establishing a new business in the industrial park, the basic infrastructure is already in place in the area, including roads, street lighting, water and drainage, district heating and electricity, telecommunications and IT networks. Companies will also benefit from a number of shared services, e.g. energy supply, security, transportation, waste disposal and recycling. Sharing services creates an industrial symbiosis which assists companies and makes

them more efficient, as well as providing links to green values where new technology and low environmental impact are natural components.

The infrastructure in the surrounding area will also be further developed. This entails building new roads, bridges and through routes to streamline transfer of freight between ships, lorries and trains from the port operator Copenhagen Malmö Port and from the companies in the industrial park. Malmö Industrial Park will be fully developed by the mid 2020s.

- Prime location
- Attractive industrial plots
- Modern infrastructure
- A number of shared services
- CMP's full service port in Malmö is a designated core port and part of the infrastructure on which the EU is placing the most focus as the major transport nodes of the future.





The modern rail and road network around Malmö Industrial Park ensures the simplicity to access the surrounding transport network.

Promoting business in Malmö

Malmö Trade and Industry Agency is the City of Malmö's department that provides help and advice, free of charge, to companies looking to establish, expand or relocate their businesses in the Malmö area. We offer advice on business-related issues, e.g. **introductions** to relevant contacts among Swedish authorities and professional service companies such as lawyers, accountants and relocation specialists, **information** and practical advice on how to proceed when setting up a business in Malmö and Sweden, as well as **marketing** and **research**.

www.malmobusiness.com

Actively managing the city's land

The Real Estate Office manages Malmö's land and is responsible for the city's development. Malmö's land is actively managed so that it is ready for both homes and businesses. We **provide** a varied range of development plots for services, offices, industrial and other uses. We also **manage** and let all non-public municipal land and contribute to development rights on land owned by other parties, leading to a positive development of the city through land development agreements.

www.malmo.se

A full service port

Copenhagen Malmö Port AB (CMP) is one of the largest ports in the Nordic region. It is a full-service port that can receive **all types of freight**. Full-service also means that the company provides quay berths and accompanying infrastructure and a wide range of ship operations. Services also include a combi-terminal with the focus on **intermodal logistics solutions**, where freight is efficiently reloaded between ships, lorries and trains. Today, CMP is a **logistics hub** for international companies, for whom Malmö is the reloading point for cargo destined for other parts of Northern Europe.

www.cmpport.com

Contact:

Malmö Real Estate Office
SE-205 80 Malmö, Sweden
Telephone +46 (0) 40 34 10 00
E-mail fastighetskontoret@malmo.se
www.malmo.se

Malmö Trade and Industry Agency
SE-205 80 Malmö, Sweden
Telephone +46 (0) 40 34 17 00
E-mail malmobusiness@malmo.se
www.malmobusiness.se

Copenhagen Malmö Port
P.O. Box 566
SE-201 25 Malmö, Sweden
Telephone +46 (0) 40 680 41 00
E-mail cmpport@cmpport.com
www.cmpport.com



City of Malmö

Real Estate Office, SE-205 80 Malmö, Sweden
Telephone +46 40 34 10 00 E-mail fastighetskontoret@malmo.se
www.malmo.se/fastighetskontoret